

Message Text

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PAGE 01 MONTRE 01854 032244Z

73

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 067950

R 032120Z DEC 74

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 5657

UNCLAS MONTREAL 1854

USDOC

E. O. 11652: N/A

TAGS: ?&3., CA

SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

REF: STATE A-7947 OF SEPTEMBER 20, 1973

1. 122/04/P0009

2. 120374

3. E. TOLMAN

4. 122 CANADA

5. D I

6A. WRITE OR CALL --

6B. JACQUES DAIGLE, PRESIDENT

6C. DAIGLE LUMBER LTD.

10 CHARLEVOIX STREET

MONTREAL, QUEC H3J 2G9

7. TELEPHONE: (514) 937-2353; TELEX: 01-20181

8. --

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9. 102-112

10. DESCRIPTION

2661XXX-0000. BUILDING PAPER AND BOARD

DAIGLE LUMBER COMPANY, WITH ANNUAL SALES IN EXCESS OF 30 MILLION, IS THE LARGEST WHOLESALER OF BUILDING MATERIALS IN EASTERN CANADA INCLUDING NOT ONLY THE PROVINCE OF QUEBEC, BUT ALSO NEWFOUNDLAND, NOVA SCOTIA, AND NEW BRUNSWICK. EMPLOYS 150 PERSONS. A WELL-ESTABLISHED MARKETING SERVICE EXISTS WITH HEAD OFFICE IN MONTREAL AND BRANCHES AND WAREHOUSES LOCATED NOT ONLY IN QUEBEC, BUT ALSO IN ALL THE OTHER EASTERN PROVINCES. PRESIDENT OF CORPORATION SAYS DAIGLE WOULD BE HIGHLY INTERESTED IN IMPORTING ANY LINE OF BUILDING MATERIALS, EXCEPT STRUCTURAL STEEL AND CONCRETE PRODUCTS, FOR WHICH A COMPETITIVE ADVANTAGE EXISTS, OR CAN BE ACHIEVED.
HARPER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MONTRE01854
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740350-1125
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741265/aaaacdlt.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE A-7947 OF SEPTEMBER 20, 1973
Review Action: RELEASED, APPROVED
Review Authority: CollinP0
Review Comment: n/a
Review Content Flags:
Review Date: 21 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 AUG 2002 by ReddocGW>; APPROVED <13 FEB 2003 by CollinP0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)
TAGS: BEXP, CA
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005